

# YOUR GUIDE TO HINO SERVICE AGREEMENTS.

A SIGNIFICANT  
BUSINESS **ADVANTAGE**  
OVER THE LONG RUN.



## WE'RE AT YOUR SERVICE, GIVING YOU THE **ADVANTAGE**

Naturally you'll want to take great care of your new Hino, your business on wheels.

So of course you'll have insurance to take care of the unexpected. You'll have the security of the famous Hino Warranty behind you too.

But... if you want optimum business peace of mind over the long haul, you should insist, absolutely insist, on taking out a customised Hino Service Agreement.

## WHY A HINO SERVICE AGREEMENT?

There simply is no better way to manage and smooth out one of the three biggest, ongoing costs of doing business. And apart from wages and fuel, that's service, maintenance, and repairs.

These costs are inevitable, with every road-going concern incurring them.

But by entering into a Hino Service Agreement your business undertakes to pay a very reasonable fixed monthly fee, over a pre-agreed term, to have your vehicle maintained and serviced by the Hino dealer network, nationwide, to the highest possible standards.

So, with one regular, low monthly payment, you maximise your performance and business efficiency, minimise downtime and uncertainty, and eliminate high-unplanned service costs. In other words, when we maintain your business, you're free to focus on building it. That's a winning partnership.



## TOP TEN BUSINESS BENEFITS.

**When you add up the benefits, there's no question a Hino Service Agreement is a clever business move.**

### **1 Low flat costs over the long run.**

You know what you're up for and when. Simple, convenient, smart. With a regular pre-agreed monthly payment, you improve business stability, confidence, and planning.

### **2 Professional high performance servicing.**

Our Hino technicians use only the best diagnostic equipment, genuine parts, and the latest manuals. They get it right first time. Enjoy nationwide support from our dealer network.

### **3 Greater peace of mind.**

All servicing and maintenance work has the full support and backing of Hino Motor Sales Australia. Your Agreement supports your National Heavy Vehicle Accreditation.

### **4 Reduced overheads, increased uptime.**

Better servicing over the long run greatly increases your chances of reducing unforeseen overheads while increasing productive time spent on the road.

### **5 Lower fuel costs, improved revenue.**

When all your engine and moving parts are ticking over like clockwork, you cut down on fuel costs and improve revenue with every load you carry.

### **6 Less to repair and maintain.**

Regular fixed monthly payments not only help reduce business costs, they can lower the total dollar figure invested over the truck's lifetime in repairs and maintenance.

### **7 Less management time wasted.**

When all your servicing is signed, sealed and in place years ahead, you can forget chasing up poor service work and problems, and spend your managerial time far more productively.

### **8 More confidence and certainty.**

When you know your monthly service costs in advance and have a full written report on the current health of your truck or fleet, you can go ahead and quote customers with confidence.

### **9 High residual value.**

A Hino Service Agreement even makes sense when it comes time to sell. Backed by a comprehensive maintenance history, you can expect top dollar in return for the top servicing standards maintained.

### **10 Customised to your needs.**

Because every business is different, so too is every Hino Service Agreement. Yours will be designed, quoted, and priced to meet your precise business needs.

## CHOOSE FROM TWO LEVELS OF CARE.

Hino Service Agreements fall under the Hino Advantage banner – our innovative and comprehensive customer care program. Hino Advantage is all about offering you benefits that will build business and save money, but we know that no two customers, contracts or operating conditions are the same.

So, depending on your business needs, we've designed two broad levels of servicing care for Hino Service Agreements, Classic Care and Premium Care – with the ability to further customise service and price according to the information you provide us.



### Classic Care

- All scheduled log book services ✓
- Use of only Hino Genuine Parts ✓
- Hino fully trained factory technicians ✓
- Hino diagnostic equipment ✓

#### COVERS:

- Genuine filters and lubricants ✓
- Report fault codes ✓
- Valve clearance adjustments ✓
- Wheel bearing re-pack ✓
- Lubricating all joints ✓
- All consumables and environmental ✓

*(Please refer to your Hino Service Agreement for full details.)*



### Premium Care

- All scheduled log book services ✓
- Repairs due to fair wear and tear ✓
- Use of only Hino Genuine Parts ✓
- Hino fully trained factory technicians ✓
- Hino diagnostic equipment ✓

#### COVERS:

- Genuine filters and lubricants ✓
- Report fault codes ✓
- Valve clearance adjustments ✓
- Wheel bearing re-pack ✓
- Lubricating all joints ✓
- All consumables and environmental ✓

#### ALSO INCLUDES:

- Fan belts and coolant hoses ✓
- Engine components ✓
- Transmission components ✓
- Brake components ✓
- Suspension components ✓
- Electrical components ✓

## TALK TO YOUR LOCAL HINO DEALER TODAY.

Now that you fully appreciate the benefits of operating with a Hino Service Agreement, we're sure you'd like to know the cost before making an informed business decision.

So please invest a few minutes with your local Hino dealer who will ask you a few simple questions about the nature of your business, average annual kilometres travelled, pay loads, and so on.

**Your dealer will then get back to you with a customised, detailed Hino Service Agreement quote, tailor made to best serve your truck and your business needs for years to come.**



**For further information about Hino Service Agreements visit [hino.com.au](http://hino.com.au) or call 1300 014 466**

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